



Revision number: 5

PURCHASING AGENT: BRENDA VELDEVERE

**ITEM: ANALOG PHOTOCOPY MACHINES**

VENDOR: 35964B B IKON OFFICE SOLUTIONS  
10713 SOUTH JORDAN GATEWAY, #200  
SOUTH JORDAN, UTAH 84095

INTERNET HOMEPAGE: [WWW.IKON.COM](http://WWW.IKON.COM)

CONTACT: CHRIS GALE

TELEPHONE: (801) 619-3037

FAX NUMBER: (801) 619-3184

EMAIL ADDRESS: [cgale@ikon.com](mailto:cgale@ikon.com)

BRAND/TRADE NAME: CANON

PRICE: SEE ATTACHED PRICE SCHEDULE

TERMS: NET 30

EFFECTIVE DATES: MAY 1, 2000 THROUGH APRIL 30, 2001

DAYS REQUIRED FOR DELIVERY: 2 - 10 DAYS

PRICE GUARANTEE PERIOD: 1 YEAR

MINIMUM ORDER: 1

MIN SHIPMENT WITHOUT CHARGES: 1

OTHER CONDITIONS:

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**NOTE: CONTRACT HAS BEEN EXTENDED**

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REMIT TO: IKON OFFICE SOLUTIONS VENDOR # 35964B  
P O BOX 3075  
SLC, UT 84189-0750

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

FOR DETAILED PRODUCT INFORMATION REFER TO CANON'S WEB SITE:

[HTTP://WWW.USA.CANON.COM](http://WWW.USA.CANON.COM)



The Division of Purchasing and General Services (Purchasing) encourages all copy machine purchasers to compare all statewide contracted copy machines before making a final selection/recommendation. You will want to evaluate copier price, features, functions, copy quality and volume abilities relative to your budget, applications and productivity requirements. The current statewide contracts for copy machines are as follows:

AR-215 CANON COPIERS	IKON OFFICE SOLUTIONS
PD-730 CANON SUPPLIES & MAINT.	IKON OFFICE SOLUTIONS
AR-182 KONICA COPIERS	COPY MAN
PD-725 KONICA SUPPLIES & MAINT.	COPY MAN
AR-230 SHARP COPIERS	LES OLSON COMPANY
PD-731 SHARP SUPPLIES & MAINT.	LES OLSON COMPANY
AR-188 MINOLTA COPIERS	MINOLTA CORPORATION
PD-717 MINOLTA SUPPLIES & MAINT.	MINOLTA CORPORATION
AR-244 TOSHIBA COPIERS	TOSHIBA AMERICA INFORMATION SYSTEMS
PD-729 TOSHIBA SUPPLIES & MAINT.	TOSHIBA AMERICA INFORMATION SYSTEMS
AR-690 PANASONIC COPIERS	PANASONIC
PD-733 PANASONIC SUPPLIES & MAINT.	PANASONIC
AR-254 MITA COPIERS	UINTA BUSINESS SYSTEMS INC.
PD-732 MITA SUPPLIES & MAINT.	UINTA BUSINESS SYSTEMS INC.
AR-213 XEROX COPIERS	XEROX CORPORATION
PD-727 XEROX SUPPLIES & MAINT.	XEROX CORPORATION
AR-663 SAVIN CORPORATION	SAVIN CORPORATION
PD-704 SAVIN SUPPLIES & MAINT.	SAVIN CORPORATION

AR-215 with Ikon Office Solutions (IKON) is for Canon photocopy machines. Ikon provides sales and service to the following locations: All Wasatch Front locations. IKON has stores in Logan and Cedar City/St. George. The companion Canon maintenance and supply contract for the copy machines purchased from this contract can be found on PD-730.

All contractors have demo models in their showrooms. Trial demo machines are also available for a minimal (not less than one week) trial period if requested. All copier pricing is delivered pricing including installation, training and initial "start up" supplies (no separate charges).

Trade-in values for your existing copy machine(s) are to be negotiated on a case-by-case basis, and must be mutually acceptable to both the purchaser and contractor.

Please note: All state agencies must complete the "House Bill 450 copier request form" and submit to Purchasing for approval before ordering from the contractor.

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Make & Model:	<b>CANON NP 6412</b>
Multi-copy speed:	12 copies per minute
Warranty period:	90 days
Recommended maximum 'optimum' monthly volume:	2,000 copies
Recommended maximum monthly volume:	5,000 copies
Web site:	<a href="http://www.usa.canon.com/corpooffice/copiers/np6412.html">http://www.usa.canon.com/corpooffice/copiers/np6412.html</a>

\$ 964.00 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:



8-1/2" X 11" cassette, 250 sheet capacity  
250 Sheet universal cassette  
Zoom reduction/enlargement  
Automatic exposure  
50 sheet bypass  
Table top non-moving top

**OPTIONAL FEATURES:**

\$ 90.00 Cabinet  
\$ 318.00 Automatic document feeder - Automatic document feeder needs to be ordered at time of purchase.

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Make & Model:	<b>CANON NP-6016</b>
Multi-copy speed:	16 copies per minute
Warranty period:	90 days
Recommended maximum 'optimum' monthly volume:	5,000 copies
Recommended maximum monthly volume:	10,000 copies
Web site:	<a href="http://www.usa.canon.com/corpooffice/copiers/np6016.html">http://www.usa.canon.com/corpooffice/copiers/np6016.html</a>

**\$ 1,897.00 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:**

Front-loading universal paper cassette, 250 sheets  
50 sheet by pass  
Reduction/Enlargement 49% to 204%  
Book copy mode  
Image combination  
Zero warm-up  
Optional two-cassette feeding unit  
Optional 10-bin sorter

**OPTIONAL FEATURES:**

\$ 136.00 Cabinet  
\$ 528.00 Cassette feed unit  
\$ 982.00 Automatic document feeder  
\$ 687.00 10 bin sorter  
\$ 806.00 10-bin stapler/sorter

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Make & Model:	<b>CANON GP 200S</b>
Multi-copy speed:	20 copies per minute
Warranty period:	90 days
Recommended maximum 'optimum monthly volume:	10,000 copies
Recommended maximum monthly volume:	30,000 copies
Web site:	<a href="http://www.usa.canon.com/corpooffice/netofficesys/gp200/index.html">http://www.usa.canon.com/corpooffice/netofficesys/gp200/index.html</a>

**\$ 2,499.00 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:**

Dual adjustable front-loading paper drawers/250 sheets each w/ 50 sheet stack bypass  
Standard duplexing, 1:2, 2:2, 2:1  
Auto paper select, mixed originals  
Electronic auditron 100 users  
Continuous duplex and sort up to 99 sets  
Book copy  
Image combination 4 to 1  
Transparency interleaving  
Zero warm-up time

**OPTIONAL FEATURES:**

\$ 156.00 Cabinet  
\$1,384.00 Cabinet with 1000 sheet deck  
\$ 387.00 Editor -C1



\$1,069.00 RDF (Recirculating document feeder)  
\$ 843.00 10 bin stapler sorter,  
\$ 495.00 3-Bin multi outputting  
\$1,130.00 Cassette feeding module (includes cabinet)

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Make & Model:	<b>CANON NP 6230</b>
Multi-copy speed:	30 copies per minute
Warranty period:	90 days
Recommended maximum 'optimum' monthly volume:	15,000 copies
Recommended maximum monthly volume:	40,000 copies
Web site:	<a href="http://www.usa.canon.com/corpooffice/copiers/np6230.html">http://www.usa.canon.com/corpooffice/copiers/np6230.html</a>

**\$2,874.00 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:**

Large touch screen display (user-friendly)  
Dual universal front-loading paper drawers/500 sheets each  
50 sheet stack bypass  
Automatic paper select, mixed originals  
Continuous duplex and sort up to 100 sheets  
Book copy  
Image combination 4 to 1  
Transparency interleaving  
Front/back cover mode

**OPTIONAL FEATURES:**

\$ 217.00 Cabinet  
\$1,152.00 Duplexing with cabinet  
\$1,905.00 Cabinet with 1500 sheet deck & duplexing  
\$ 898.00 Automatic document feeder C-1  
\$ 985.00 RDF (Recirculating document feeder C-1  
\$ 838.00 10-bin stapler sorter  
\$ 788.00 10-bin sorter  
\$1,152.00 20-bin sorter E1  
\$1,529.00 20-bin sorter C1  
\$2,114.00 20-bin stapler sorter

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Make & Model:	<b>CANON NP 6035</b>
Multi-copy speed:	35 copies per minute
Warranty period:	90 days
Recommended maximum 'optimum' monthly volume:	20,000 copies
Recommended maximum monthly volume:	50,000 copies
Web site:	<a href="http://www.usa.canon.com/corpooffice/copiers/np6035.html">http://www.usa.canon.com/corpooffice/copiers/np6035.html</a>

**\$ 3,228.00 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:**

Large touch screen display (user-friendly)  
Dual universal front-loading paper drawers/500 sheet each  
50-Sheet stack bypass  
Auto paper select, mixed originals  
Electronic auditron 300 users  
Continuous duplex and sort up to 100 sets  
Book copy  
Image combination 4 to 1  
Transparency interleaving  
Front/back cover mode

**OPTIONAL FEATURES:**

\$ 217.00 Cabinet



\$1,152.00	Duplexing with cabinet
\$1,905.00	Cabinet with 1500 sheet deck & duplex
\$ 898.00	Automatic document feeder C-1
\$ 985.00	Recirculating document feeder C-1
\$ 838.00	10-bin stapler sorter
\$ 768.00	10-bin sorter
\$1,152.00	20-bin sorter E1
\$1,529.00	20-bin sorter C1
\$2,114.00	20-bin stapler sorter

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Make & Model:	<b>CANON NP 6545</b>
Multi-copy speed:	45 copies per minute
Warranty period:	90 days
Recommended maximum 'optimum' monthly volume:	25,000 copies
Recommended maximum monthly volume:	70,000 copies
Web site:	<a href="http://www.usa.canon.com/corpooffice/copiers/np6035.html">http://www.usa.canon.com/corpooffice/copiers/np6035.html</a>

**\$ 7,100.00 BASE MACHINE PRICE INCLUDING THE FOLLOWING STANDARD FEATURES:**

Recirculating document feeder  
1,500 sheet front-loading paper drawer  
Two dual 500-sheet user adjustable front-loading paper drawer  
50 sheet stack bypass  
Stapler/sorter, 40 set capacity\*  
20# bond to 110# index  
Three position stapling\*  
Continuous run up to 999 sets\*  
50 sheet stapling capacity\*  
Covers, inserts from up to five different paper sources  
Duplexing 1:2, 2:2, 2:1, maintains 97% operating speed in duplex  
Image combination 4 to 1  
Transparency interleaving  
Autotron 300 users, upgradable to 3,000  
\*With purchase of E2 stapler sorter

**OPTIONAL FEATURES:**

\$1,198.00	E1 20 bin sorter
\$2,345.00	E2 20 bin stapler sorter (40 set Capacity)

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Make & Model:	<b>CANON NP 6551</b>
Multi-copy speed:	50 - 60 copies per minute
Warranty period:	90 days
Recommended maximum 'optimum' monthly volume:	65,000 copies
Recommended maximum monthly volume:	100,000 copies
Web site:	<a href="http://www.usa.canon.com/corpooffice/copiers/np6551.html">http://www.usa.canon.com/corpooffice/copiers/np6551.html</a>

**\$ 9,200.00 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:**

Recirculating document feeder, 100 sheet capacity  
Two 1,500 sheet front-loading paper drawer  
Two dual 500-sheet user adjustable front-loading paper drawers  
50 sheet stack bypass  
Stapler/sorter, 40 set capacity  
20# bond to 110# index through feeder and copier  
Three position stapling  
Continuous run up to 999 sets  
50 sheet stapling capacity  
Covers, inserts from up to five different paper sources



Duplexing 1:2, 2:2, 2:1, maintains 97% operating speed in duplex  
Image combination 4 to 1  
Transparance interleaving  
Auditron 300 users, upgrade to 3,000

**OPTIONAL FEATURES:**

\$2,765.00 20-bin stapler sorter K-1  
\$2,345.00 20-bin stapler sorter E-2  
\$2,478.00 20-bin stapler sorter E-3  
\$1,399.00 Paper deck A-1 (3500 sheet capacity)

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Make & Model:	<b>CANON NP 6560</b>
Multi-copy speed:	60-65 copies per minute
Warranty period:	90 days
Recommended maximum 'optimum' monthly volume:	80,000 copies
Recommended maximum monthly volume:	120,000 copies
Web site:	<a href="http://www.usa.canon.com/corpooffice/copiers/np6560.html">http://www.usa.canon.com/corpooffice/copiers/np6560.html</a>

**\$10,200.00 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:**

Recirculation document feeder 100 sheet capacity  
Two 1,500 sheet front-loading paper drawers  
Two dual 500-sheet user adjustable front-loading paper drawer  
50 sheet stack bypass  
Stapler/sorter, 40 set capacity  
20# bond to 110# index through feeder and copier  
Three-position stapling  
Continuous run up to 999 sets  
50 sheet stapling capacity  
Covers, inserts from up to five differnet paper sources  
Duplexing 1:2, 2:2, 2:1, maintains 97% operating speed in duplex  
Image combination 4 to 1  
Transparency interleaving  
Auditron 300 users, upgradable to 3,000  
3-hole punch (w/stapler sorter K-1)

**OPTIONAL FEATURES:**

\$2,765.00 20-bin stapler sorter K-1  
\$2,345.00 20-bin stapler sorter E-2  
\$2,478.00 20-bin stapler sorter E-3  
\$1,399.00 Paper deck A-1 (3500 sheet capacity)

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Make & Model:	<b>CANON NP 6085</b>
Multi-copy speed:	83 copies per minute
Warranty period:	90 days
Recommended maximum 'optimum' monthly volume:	200,000 copies
Recommended maximum monthly volume:	350,000 copies
Web site:	<a href="http://www.usa.canon.com/corpooffice/copiers/np6080.html">http://www.usa.canon.com/corpooffice/copiers/np6080.html</a>

**\$19,535.00 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:**

Recirculating document feeder,100 sheet capacity  
Three paper drawers 6,000 sheet capacity  
Up to 110lb index  
Transparency interleaving  
Continuous run up to 999 sets  
Duplexing, 1:2, 2:2, 2:1  
1,000 personnel identification numbers  
Covers mode



Sheet insertion  
 100 sheet stack bypass  
 Three position stapling  
 50 sheet stapling capacity  
 20 bin stapler sorter 40 set capacity

**OPTIONAL FEATURES:**

\$ 999.00 Optional computer forms feeder

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Make & Model:	<b>CANON NP 6285</b>
Multi-copy speed:	83 copies per minute
Warranty period:	90 days
Recommended maximum 'optimum' monthly volume:	200,000 copies
Recommended maximum monthly volume:	350,000 copies
Web site:	<a href="http://www.usa.canon.com/corpooffice/copiers/np6285.html">http://www.usa.canon.com/corpooffice/copiers/np6285.html</a>

**\$27,600.00 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:**

Recirculating document feeder, 100 sheet capacity  
 Three paper drawers 6,000 sheet capacity  
 Up to 110lb index  
 Transparency interleaving  
 Continuous run up to 999 sets  
 Duplexing, 1:2, 2:2, 2:1  
 1,000 personnel identification numbers  
 Covers mode  
 Sheet insertion  
 100 sheet stack bypass  
 Finisher 2,000 sheet output  
 Three position stapling  
 100 sheet stapling capacity

**OPTIONAL FEATURES:**

\$2,875.00 Optional Z folder  
 \$ 999.00 Optional computer form feeder

**OPERATING LEASE PER MONTH:**

<b>MACHINE</b>	<b>3 YR.</b>	<b>4 YR.</b>	<b>5 YR.</b>
Canon NP 6551			
Operating lease:	\$315.00	\$246.00	\$205.00
Canon 6545			
Operating lease:	\$315.00	\$246.00	\$205.00
Canon 6551			
Operating lease:	\$384.00	\$301.00	\$249.00
Canon 6560			
Operating lease:	\$479.00	\$375.00	\$312.00
Canon 6085			
Operating lease:	\$651.00	\$508.00	\$424.00
Canon 6285			
Operating lease:	\$908.00	\$709.00	\$599.00

**FINET COMMODITY CODE(S):**

60038000000 COPYING MACHINES BOND PAPER (PLAIN) INCLUDING PARTS & MAINTENANCE  
 60040000000 COPYING MACHINES COATED OR TREATED PAPER TYPE INCLUDING PARTS AND ACCESSORIES  
 60042000000 COPYING MACHINES, LASER, INCLUDING PARTS & ACCESSORIES



60045000000	COPYING MACHINES, THERMO TYPE INCLUDING PARTS & ACCESSORIES
60047000000	COPYING MACHINE ADD-ON ACCESSORIES
65550000000	COPYING EQUIPMENT, (INCLUDING SLIDE DUPLICATORS)
93927000000	COPY MACHINE MAINTENANCE & REPAIR
98526000000	COPY MACHINES (INCLUDING COST PER COPY TYPE LEASES) RENTAL OR LEASE

## REPORTS

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The contractor will submit quarterly reports to the state purchasing agent showing quantities and dollar volume of purchases by each state agency and political subdivision. These reports will be due ten days after the calendar quarter.